



Management Discussion and Analysis

D-BOX Technologies Inc.
Second quarter ended September 30, 2016

Table of Content

Table of Content	i
1. Scope of the MD&A	1
2. Forward-looking Statements	1
3. Quarterly Highlights	2
3.1 Financial Highlights	2
3.2 Operational Highlights.....	2
4. Outlook	2
5. Corporate Profile	3
6. Corporate Strategy	3
6.1 Revenue Models	3
6.2 Growth Strategy / Entertainment Market.....	3
6.3 Growth Strategy/Simulation and Training Market	5
7. Non-IFRS Measures	5
8. Main Financial Data.....	5
9. Operating Results	6
9.1 Revenue	6
9.2 Gross Profit.....	7
9.3 Operating Expenses	7
9.4 Financial Expenses (Income).....	8
9.5 Income Taxes.....	8
9.6 Net Loss.....	8
10. Adjusted EBITDA	8
11. Liquidity, Capital Resources and Financing Sources.....	9
11.1 Operating Activities	9
11.2 Investing Activities.....	9
11.3 Financing Activities.....	9
11.4 Equity.....	9
12. Quarterly Data	10
13. Commitments	10
14. Fully Diluted Share Capital (November 10, 2016)	10
15. Risk and Uncertainties	10
16. Disclosure Controls and Internal Controls over Financial Reporting	10
17. Continuous Information and Additional Disclosure	10



MANAGEMENT DISCUSSION AND ANALYSIS

D-BOX Technologies Inc.

Second quarter ended September 30, 2016

1. SCOPE OF THE MD&A

This Management's Discussion and Analysis ("MD&A") is intended to provide the reader with a better understanding of the activities of D-BOX Technologies Inc. and its subsidiary, and key elements of its financial results. In particular, it explains changes in the Corporation's financial position and operating results for the quarter and six-month period ended September 30, 2016 by comparing them to the results of the corresponding periods of the previous fiscal year. It also presents a comparison of the balance sheets as at September 30, 2016 and March 31, 2016.

This MD&A has been prepared in accordance with *National Instrument 51-102, Continuous Disclosure Obligations*, and should be read in conjunction with the information included in the audited consolidated financial statements and MD&A for the fiscal year ended March 31, 2016 and the unaudited interim condensed consolidated financial statements of the quarter and six-month period ended September 30, 2016. Unless otherwise indicated, the terms "Corporation" and "D-BOX" refer to D-BOX Technologies Inc.

The unaudited interim condensed consolidated financial statements for the quarter and six-month period ended September 30, 2016 and this MD&A have been reviewed by the Audit Committee and approved by the Corporation's Board of Directors. Unless otherwise indicated, all the amounts in this MD&A are in thousands of Canadian dollars.

2. FORWARD-LOOKING STATEMENTS

Some of the statements made in this MD&A, including, but not limited to, statements about the opinions, the projects, the objectives, the strategies, the estimates, the intentions and the expectations of the Corporation, as well as other statements not referring to historical facts, are forward-looking statements. Forward-looking statements can be identified by terms such as "expects," "anticipates," "estimates," "predicts," "undertakes" and other similar terms and expressions. These statements are based on the information available at the time they were prepared and management's good faith assumptions and

expectations regarding future events, and inherently involve known and unknown risks and uncertainties such as, without limitation, competition, the Corporation's ability to build on its technology, the Corporation's ability to continue developing its distribution network and enter into new commercial agreements in the entertainment and simulation and training markets, exchange rate fluctuations, and other factors discussed herein (see "Risks and Uncertainties") or in the Corporation's continuous disclosure filings. The Corporation's actual results may be materially different from those expressed or implied in these forward-looking statements. As a result, you are cautioned not to place undue reliance on these forward-looking statements. These statements do not reflect the potential impact of any special items or of any business combination or other transaction that may be announced or that may occur after the date hereof. Except as required by law, the Corporation does not intend, and undertakes no obligation, to update any forward-looking statements to reflect, in particular, new information or future events.

3. QUARTERLY HIGHLIGHTS

3.1 Financial Highlights

- ⌋ Quarterly increase in revenues:

 - Revenues increased by 26% to \$6,331 k, including \$2,508 k of system sales and \$1,384 k of revenues from rights for use, rental and maintenance in the entertainment market.
- ⌋ Quarterly net loss of \$1,114 k compared to a net loss of \$208 k last year and a net loss of \$1,540 k for the six-month period compared with a net loss of \$178 k last year.
- ⌋ Adjusted EBITDA* of \$(295 k) compared to \$132 k last year for the quarter and a positive adjusted EBITDA of \$144 k compared to \$1,283 k in 2015 for the six-month period.
- ⌋ Cash and cash equivalents of \$11,012 k as at September 30, 2016 compared to \$16,454 k as at March 31, 2016.

Second quarter and six-month period ended September 30 (in thousands of dollars, except per share amounts)				
	Second quarter		Six months	
	2016	2015	2016	2015
Revenues	6,331	5,021	13,993	12,209
Net loss	(1,114)	(208)	(1,540)	(178)
Adjusted EBITDA*	(295)	132	144	1,283
Basic and diluted net loss per share	(0.007)	(0.001)	(0.009)	(0.001)
Information from the consolidated balance sheet				
	As at September 30, 2016		As at March 31, 2016	
Cash and cash equivalents	11,012		16,454	

* See the "Non IFRS Measures" section and the reconciliation table of adjusted EBITDA to the net loss on page 5.

3.2 Operational Highlights

- ⌋ Continuous development of our entertainment business activities in China with 1) the opening of a first studio of motion coding in Beijing 2) the partnership with State Production Base of China Film Studio, one of the largest and most influential film enterprise in China, to offer major Chinese film productions in D-BOX, 3) the agreement with Link DC China, a subsidiary of Zhixinhengcheng and one of the largest distributors of cinema equipment in China, to distribute D-BOX technology throughout the country and 4) the launch of a first entire auditorium equipped with our technology with Shanghai Bestar Cinemas Management Co. Ltd.
- ⌋ D-BOX and Cineplex Entertainment extend agreement to add D-BOX motion seats in 10 auditoriums across Canada. This brings the total number of auditoriums that feature the D-BOX experience to 77.
- ⌋ Growth of 46% of screens installed or in backlog from 420 a year ago to 613 as at September 30, 2016.

⌋ Partnership with Ubisoft to create a permanent virtual reality (VR) experience at the Rabbids Amusement Center in Canada.

⌋ Subsequently to the quarter end, D-BOX signed an exclusive distribution agreement with Hangzhou JC City Management Investment Group Limited, a wholly-owned subsidiary of Gold Finance Group, to distribute and promote D-BOX's high-end home entertainment motion system in China for revenues of up to US \$22 M, including a US \$3.1 million value to be delivered in the next 15 months. In order to maintain its exclusivity in China (excluding Taiwan, Macau and Hong Kong), it is required to purchase at least US \$22 million of D-BOX motion systems over the next five years. Gold Finance has the right to terminate the Agreement upon 30 days' notice without any further liability or obligation on its part, except for orders already placed.

4. OUTLOOK

D-BOX focuses on two major development areas: the entertainment market and the simulation and training market which have their respective sub-markets. In light of the business development activities in each of these two markets, D-BOX anticipates the long-term upward trend in revenue to continue. In combination with this expected growth of revenue, D-BOX intends to increase the level of its operating expenses aiming, amongst others, to accelerate China market penetration and to support the sales and marketing of technological innovations. This strategy will help solidify D-BOX's position in existing sub-markets and will facilitate entering new ones. Generally speaking, the Corporation aims to maintain a positive adjusted EBITDA and intends to manage its operations accordingly.

With the advent of the VR world and with D-BOX expertise in immersive motion and true-to-life simulation, D-BOX has actively been developing new applications for VR and other key markets. De facto, D-BOX is well-positioned to become a key player in the VR industry given that its technology can reduce motion dizziness sometimes associated with such experiences and may be the missing link that will solve one of the main challenges virtual reality needs to overcome. D-BOX is particularly excited to be part of the new trend as the size of the virtual and augmented reality markets may soon reach billions of dollars according to many industry sources.

5. CORPORATE PROFILE

D-BOX designs, manufactures and commercializes cutting-edge motion systems intended for the entertainment and simulation and training markets. This unique and patented technology uses motion effects specifically programmed for each visual content which are sent to a motion system integrated into either a platform, a seat or any other product. The resulting motion is perfectly synchronized with the on-screen action, thus creating an unparalleled realistic immersive experience.

Three components produce motion synchronized in perfect harmony with image and sound:

1. the creation of motion effects making up the motion code known as D-BOX Motion Code;
2. a motion controller serving as an interface between the optical disk reader or the video server that contains the film and the D BOX motion system; and
3. the D-BOX motion system, consisting amongst other things of electromechanical pistons (actuators) built into a platform, a seat, or another type of equipment.

As at September 30, 2016, D-BOX had 110 employees compared to 96 as at September 30, 2015.

6. CORPORATE STRATEGY

The Corporation is a leader with respect to the creation and design of non-distractive immersive motion systems. It is also in a unique position to be part of and to act as a truly differentiating factor for upcoming virtual reality technologies and experiences.

D-BOX continues to develop brand awareness in addition to offering a differentiated asset generating revenue in various business sectors. The Corporation’s cutting-edge motion systems target two distinct markets: the entertainment market and the simulation and training market.

Examples of Applications

Entertainment Market	Simulation and Training Market
<ul style="list-style-type: none">)] Commercial theatres)] Home Entertainment: <ul style="list-style-type: none"> o Home theatre o Video games)] Themed Entertainment: <ul style="list-style-type: none"> o Amusement parks o Arcades o Museums and planetariums 	<ul style="list-style-type: none">)] Simulation and training for: <ul style="list-style-type: none"> o Automotive o Flight o Heavy equipment/cranes o Racing o Wellness
)] Virtual reality for the Entertainment and Simulation and Training markets	

6.1 Revenue Models

The Corporation’s revenue streams consist mainly of:

1. the sale or lease of D-BOX motion systems including motion controllers and computer servers in the case of larger installations such as commercial theatres;
2. utilization rights (license) for the D-BOX technology on the sale of admission tickets in commercial theatres which are equipped with this technology to view a motion picture encoded by D-BOX. The Corporation also receives system maintenance revenue relating to the use of systems;
3. direct sales of motion systems to a network of specialized resellers, integrators, equipment or seating manufacturers who market the D-BOX technology under their own brands (Original Equipment Manufacturers or OEMs). This marketing method offers the advantage of minimizing sales and marketing costs; and
4. coding rights for visual content.

6.2 Growth Strategy / Entertainment Market

The Corporation is constantly pursuing opportunities with commercial theatre owners to increase the number of venues equipped with its technology.

Concurrently, the Corporation leverages its relationships and credibility established with Hollywood’s major studios and some Asian and European studios in order to provide a wide array of content to its commercial theatres. The Corporation believes that an increase in the offer of motion pictures has a direct impact on the number of equipped venues and that box office revenue for D-BOX motion systems equipped theatres acts as an incentive to:

1. accelerate the deployment of its technology with new commercial theatre exhibitors that want to add a distinctive element to their offering;
2. facilitate the sale of its technology to current exhibitors that may want to equip more than one of their complexes or equip more than one screen within the same complex;
3. generate motion system sales to the high-end home entertainment clientele, who want to experience D-BOX in the comfort of their homes;
4. encourage video game customers to purchase gaming seats equipped with D-BOX motion systems thereby allowing them to add a new level of immersion to their gaming experience; and
5. promote the technology to potential customers in the simulation and training market.

As of September 30, 2016, 38 exhibitors (37% of all exhibitors) had more than one location that integrated the D-BOX motion system and 150 locations had more than one screen incorporating our technology within the same complex.

An increase in the number of equipped theatres has a direct impact on the offering of studios which is based on a business model that benefits all parties since they share the new revenue generated by D-BOX.

Access to content is a key factor in accelerating the deployment of D-BOX motion system. The Corporation is constantly expanding its business relationships with new film and gaming content providers. For instance, over 200 titles, including more than 100 which ranked number 1 at the box office on opening weekend, have been coded so far for presentation in commercial theatres.

The D-BOX experience in commercial theatres will continue to expand significantly through the deployment of its motion systems. This vision is strengthened by the fact that the Corporation has continuously coded content from major studios in addition to coding local content in some countries where D-BOX is now present. Furthermore, it has proven its technical and commercial benefits and has received several awards over the last few years.

However, certain seasonal factors may impact the deployment of new D-BOX motion systems in commercial theatres. The Corporation's growth rate for its commercial theatre business activities is not linear but rather subject to a certain level of volatility when comparing consecutive quarters.

In this respect, the Corporation wishes to remind readers that it remains subject to a number of risks and uncertainties pertaining to its operations (see the "Risks and Uncertainties" section).

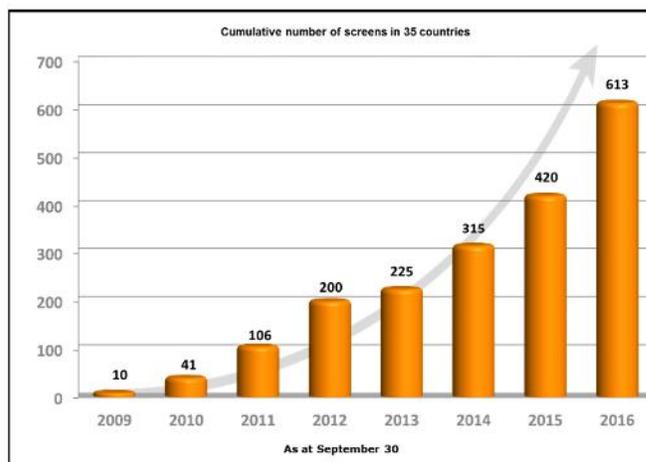
Business development efforts targeting commercial theatre chains are handled by an internal business development team and a few external partners in certain countries. Moreover, the Corporation's representatives continue to attend major trade shows. The Corporation believes that the entertainment market is a really good way to demonstrate its technology to the largest number of people possible, and generates significant revenue through utilization rights earned from the use of the technology based on premiums for admission tickets, the sale or rental of motion systems and motion system maintenance contracts. This strategy drives a significant increase in brand awareness.

In measuring achievement of its deployment objectives for theatre chains, the Corporation tracks the installed base of its D-BOX motion systems as well as its backlog.

From a practical standpoint, the Corporation defines system backlog as follows: a commitment or an order for D-BOX motion systems received as part of a contractual agreement and for which the installation is scheduled within a twenty-four-month period.

The total screens installed or in backlog increased by 46% and stood at 613 at the end of the quarter in comparison with 420 a year ago.

**Growth of installed screens
or in backlog in 35 countries
As at September 30, 2016**



With respect to products targeting high-end home entertainment, the Corporation aims to:

1. sell products under its own brand name and under original equipment manufacturers' (OEM), integrators' and resellers' brands;
2. increase the offer of content coded by D-BOX; and
3. create products and form partnerships with strategic players that should accelerate mass market penetration.

In short, D-BOX has demonstrated so far:

-) the willingness of moviegoers to pay a premium on an admission ticket to live a non-distractive motion experience;
-) that it generates a new source of business traffic and new revenue for commercial theatre operators allowing them to stand out from competitors and increase their revenue ((i) direct revenue from the sale of tickets in the D-BOX zone and (ii) indirect revenue from the sale of food and beverages);
-) that it brings in additional visibility and a new source of revenue for the studios; and
-) that it offers a solution to reduce motion dizziness associated with the VR experience.

6.3 Growth Strategy/Simulation and Training Market

The simulation and training market contributes significantly to the global awareness of the D-BOX brand thereby sparking consumer interest for the realism and efficiency which can stimulate demand for the D-BOX experience in other sub-markets such as: automotive, defense, flight, heavy equipment/cranes, racing, and wellness. The Corporation is mobilizing resources devoted to the business development of this market with the goal of identifying new partners and meeting their needs.

With respect to products earmarked for simulation and training simulation users, the Corporation is following its mission to sell products under its own brand, under original equipment manufacturers' brands (OEM's) and through a network of integrators and resellers. It is also adapting its products to address specific requests of manufacturers and OEM's to penetrate new markets.

In the last few years, the Corporation has stepped up its presence at commercial and industrial trade shows, which raises awareness of D-BOX and its motion technology.

The Corporation recently developed motion systems adapted to the needs of the simulation and training market and their sales should accelerate over the course of the next few quarters. This trend has been observed since the quarter ended December 31, 2015 as newly-developed actuators are gaining in acceptance with existing and new customers.

The Corporation will continue dedicating a team to develop and service this market to identify new potential customers and/or distributors and meet their demands adequately. The main selection criteria for new customers and/or distributors include an efficient international distribution network, a well-renowned name in the market and the willingness to invest the necessary effort and resources to generate new and important revenue streams.

7. NON-IFRS MEASURES

In this MD&A, the Corporation uses two measures that are non-compliant with International Financial Reporting Standards (IFRS): 1) the adjusted EBITDA and 2) the gross profit excluding amortization. Although these measures supply useful and complementary information, they do not have a standardized meaning under IFRS and are not likely to be comparable to similar measures used by other issuers.

- 1) The adjusted EBITDA provides useful and complementary information which allows, among other things, the evaluation of profitability and cash flows provided by operations. It is comprised of net income (loss) but excludes the following: items not affecting cash, foreign exchange loss (gain), financial expenses (income) and income taxes.

The following table explains the reconciliation of adjusted EBITDA to the net loss.

	Second quarter ended September 30		Six-month period ended September 30	
	2016	2015	2016	2015
Net loss	(1,114)	(208)	(1,540)	(178)
Amortization of property and equipment	533	468	1,112	1,067
Amortization of intangible assets	149	137	300	267
Amortization of other assets	—	19	2	82
Write-off of property and equipment	—	44	—	134
Share-based payments	21	62	62	119
Foreign exchange loss (gain)	4	(493)	(10)	(334)
Financial expenses (income)	112	103	218	115
Income taxes	—	—	—	11
Adjusted EBITDA	(295)	132	144	1,283

- 2) The gross profit excluding amortization serves to evaluate the Corporation's capacity to generate funds through product sales by considering the cost of these products while excluding the main non-cash item, namely amortization (see the table explaining the reconciliation of gross profit to gross profit excluding amortization on page 7).

8. MAIN FINANCIAL DATA

The following tables present selected significant financial data for the second quarter and the six-month period ended September 30, 2016 by comparing them with the corresponding period of the previous fiscal year.

Information from the Consolidated Statements of Net Loss and Other Comprehensive Loss	Second quarter ended September 30		Six months ended September 30	
	2016	2015	2016	2015
Revenue	6,331	5,021	13,993	12,209
Gross profit excluding amortization*	3,264	2,817	7,778	7,287
Net loss	(1,114)	(208)	(1,540)	(178)
Adjusted EBITDA*	(295)	132	144	1,283
Basic and diluted net loss per share	(0.007)	(0.001)	(0.009)	(0.001)

* See the "Non-IFRS measures" section on page 5.

Information from the Consolidated Statements of Cash Flows	Six months ended September 30	
	2016	2015
Cash flows relating to operating activities	(4,272)	943
Goods held for lease	(2,004)	(644)
Additions to property and equipment	(383)	(626)
Additions to intangible assets	(836)	(454)
Cash flows relating to financing activities	31	4,876

The following table presents certain important financial data of the consolidated balance sheet as at September 30, 2016 and as at March 31, 2016.

Information from the Consolidated Balance Sheets	As at September 30, 2016	As at March 31, 2016
Cash and cash equivalents	11,012	16,454
Inventories	7,463	5,016
Working capital	18,250	21,455
Total assets	34,455	37,200
Total current liabilities	5,297	6,677
Non-current liabilities	4,513	4,420
Equity	24,645	26,103

9. OPERATING RESULTS

9.1 Revenue

Revenue for the second quarter ended September 30, 2016 increased by 26% to \$6,331 k compared to \$5,021 k for the same quarter last year.

For the entertainment market, revenue consists of D-BOX motion system sales to commercial theatre operators, revenue from rights of use, rental and maintenance with respect to admission tickets sold in commercial theatres, system sales to home entertainment customers and systems sales to themed entertainment clients.

Revenue also includes motion system sales to customers in the simulation and training market who sell D-BOX motion systems under their own brand names.

During the second quarter ended September 30, 2016, the entertainment market generated a 28% increase in revenue to \$5,497 k compared to the \$4,297 k realized last year. Revenue from commercial theatres increased by 14% from \$3,401 k in 2015 to \$3,892 k this year. These revenues consist of: i) the sale of D-BOX motion systems which increased by 14% to \$2,508 k (\$2,208 k in 2015) and ii) revenue from rights for use, rental and maintenance on the sale of admission tickets in commercial theatres which increased by 16% to \$1,384 k (\$1,193 k in 2015).

It is important to note that revenue from rights for use, rental and maintenance can fluctuate from one period to another based on the following factors:

-) the box office performance of the movies that are presented, which can vary significantly from one movie to another;
-) the revenue sharing with exhibitors and studios;
-) the individual performance of exhibitors;
-) the average number of D-BOX motion systems deployed, which is constantly evolving;
-) the number of weekly screenings of a D-BOX movie, which can vary based on the country in which a film is presented, or from one exhibitor to another; and
-) the number of weeks a movie is played, which can vary based on the country due to different launch dates or the decision made by an exhibitor to present a film for a longer or shorter period of time.

As at September 30, 2016, 545 screens were installed around the world, an increase of 40% compared with 388 screens at the same date last year.

The entertainment market also includes system sales for high-end home entertainment and themed entertainment. Home entertainment increased by 22% to \$285 k (\$233 k last year) and is explained for the most part by the new HEMC controller (Home Entertainment Motion Controller) launched last year and new clients' orders. Systems sales from themed entertainment increased by 99% to \$1,320 k (\$663 k last year) and is explained by additional sales coming from existing and new clients.

For the simulation and training market, our development strategy consists of selling our motion system technology to customers so they can integrate it into their products. Sales in this market are driven, among other things, by the attendance at commercial and industrial trade shows which contributes to raising awareness to the D-BOX technology and the presentation in commercial theatres of movies integrating the D-BOX Motion Code, which creates a growing demand for the D-BOX experience in numerous other sub-markets.

Sales of motion systems to customers of the simulation and training market increased by 15% to \$834 k for the second quarter ended September 30, 2016 compared to \$724 k for the quarter ended September 30, 2015.

For the six-month period ended September 30, 2016, revenues increased by 15% and amounted to \$13,993 k in comparison with \$12,209 k for the corresponding period of last year. This is explained by a 17% increase in the entertainment market with a 20% increase of D-BOX motion system sales which amounted to \$5,724 k and by a 13% decrease of revenues from

utilization rights, rental and maintenance fees which amounted to \$3,024 k. The decrease in utilization rights, rental and maintenance fees is mainly due to the performance of movies at the box office as last year, the first quarter presented a very good slate of D-BOX movies. Sales of systems for the home entertainment market amounted to \$695 k representing an increase of 23% in comparison with the \$565 k realized in the corresponding period last year. This increase is explained for the most part by the new HEMC controller (Home Entertainment Motion Controller) launched last year and sales to new clients. In the simulation and training market, sales increased by 5% and amounted to \$2,110 k in comparison with \$2,013 k last year.

9.2 Gross Profit

The following table explains the reconciliation of gross profit to gross profit excluding amortization.

	Second quarter ended September 30		Six months ended September 30	
	2016	2015	2016	2015
Revenue	6,331	5,021	13,993	12,209
Gross profit	2,811	2,382	6,812	6,227
Amortization related to cost of goods sold	453	435	966	1,060
Gross profit excluding amortization*	3,264	2,817	7,778	7,287
Gross margin excluding amortization	52%	56%	56%	60%

* See the "Non-IFRS measure" section on page 5.

For the second quarter ended September 30, 2016, gross profit amounted to \$2,811 k in comparison with \$2,382 k for the corresponding period last year. Excluding amortization related to cost of goods sold, gross profit amounted to \$3,264 k (52% of revenues) in comparison with \$2,817 k (56% of revenues) last year. The reduction in the gross margin is mainly explained by a greater volume of motion systems sold in each order for the commercial theatre sub-market, resulting in a lower gross margin.

For the six-month period ended September 30, 2016, gross profit amounted to \$6,812 k in comparison with \$6,227 k for the corresponding period of the previous fiscal year. Excluding amortization related to cost of goods sold, gross profit amounted to \$7,778 k (56% of revenues) in comparison with \$7,287 k (60% of revenues) last year. The reduction in the gross margin is also explained by the reason mentioned above.

9.3 Operating Expenses

Selling and Marketing: selling and marketing expenses consist primarily of employee costs including share-based payments, professional fees, advertising and promotional point-of-sales material expenses and attendance at trade shows. They also include expenses related to motion coding and other marketing expenses.

For the second quarter ended September 30, 2016, selling and marketing expenses increased by 35% to \$1,929 k (30% of revenue) compared with the \$1,428 k (28% of revenue) spent in the quarter ended September 30, 2015. This variation is mostly explained by an increase in professional fees, trade shows, and various marketing expenses, all related with selling and marketing activities due to our recent presence in China and more efforts in the rest of the world to increase brand awareness.

For the six-month period ended September 30, 2016, selling and marketing expenses amounted to \$4,171 k (30% of revenues) which compares to \$3,095 k (25% of revenues) for the six-month period ended September 30, 2015. This 35% increase is mostly explained by selling and marketing activities due to our recent presence in China.

Administration: administration expenses consist primarily of employee costs including share-based payments, professional fees as well as other general and administration expenses.

For the second quarter ended September 30, 2016, administration expenses amounted to \$1,360 k (21 % of revenue) which compares to \$1,035 k (21% of revenue) for the quarter ending September 30, 2015. This 31% increase is explained essentially by the restricted share unit plan ["RSU"] for management (an expense of \$30 k) and the deferred share unit plan ["DSU"] for directors (an expense of \$298 k) for which units were granted during the quarter. These two compensation plans represented an expense of \$328 k for the quarter.

For the six-month period ended September 30, 2016, administrative expenses amounted to \$2,685 k (19% of revenues) which compares to \$2,026 k (17% of revenues) for the six-month period ended September 30, 2015. This 33% increase is explained essentially by additional employee costs, professional fees and the compensation plans explained above.

Research and Development: research and development expenses mainly include costs related to employees, amortization of assets and patents, other costs associated with existing product enhancement, and the cost of adapting products to various international standards, less investment tax credits.

For the second quarter ended September 30, 2016, research and development expenses increased by 1% to \$520 k (8% of revenue) compared to \$517 k (10% of revenue) for the same quarter of last year.

For the six-month period ended September 30, 2016, research and development expenses decrease to \$1,288 k (9% of revenues) compared to \$1,492 k (12% of revenues) for the same period last year. The \$204 k decrease is mostly explained by: i) a change in estimate of \$401 k, accounted for last year, and coming from a reduction of investment tax credits receivable plus an increase related to a liability for investment tax credits (this liability follows reception from relevant tax authorities of an assessment project relative to a previous fiscal year) and ii) an increase of \$124 k in materials and certification related to products including cost of adapting products to various international standards.

Foreign Exchange Gain or Loss: the foreign exchange gain or loss mainly results from the fluctuation of Canadian currency relative to US currency when converting US dollar operations at the prevailing rate on the date of a transaction and the conversion of US dollar monetary assets and liabilities at the end-of-period rate.

For the second quarter ended September 30, 2016, the foreign exchange loss amounted to \$4 k which compares to a gain of \$493 k for the corresponding quarter of 2015. The foreign exchange variation is explained by the volatility of the Canadian currency in comparison to the US currency over the course of the current period.

For the six-month period ended September 30, 2016, the foreign exchange gain amounted to \$10 k which compares to a gain of \$334 k for the corresponding quarter of the previous fiscal year. The foreign-exchange gain is explained by the fluctuation of the Canadian currency in comparison with the US currency over the course of each of these two periods.

9.4 Financial Expenses (Income)

For the second quarter ended September 30, 2016, financial expenses net of interest income amounted to \$112 k in comparison to \$103 k in 2015.

For the six-month period ended September 2016, financial expenses (net of income) amounted to \$218 k

compared to \$115 k in 2015. The increase in financial expenses comes mainly from the interest expense related to the long-term debt issued in August 2015.

9.5 Income Taxes

With respect to accounting for future income taxes, the Corporation has concluded that a valuation allowance equal to its future income tax assets should be recorded.

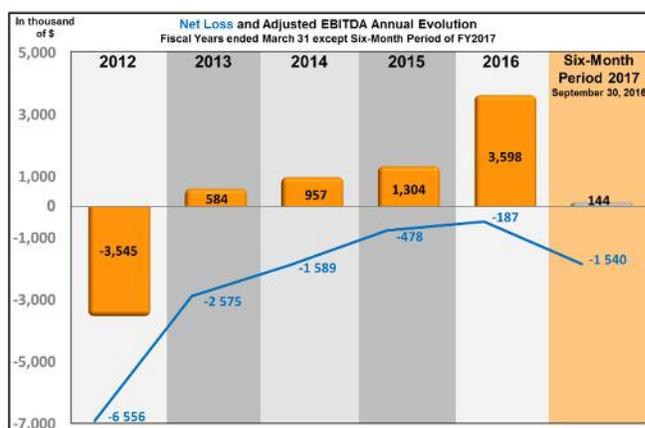
9.6 Net Loss

Given the aforementioned facts, the net loss for the second quarter ended September 30, 2016 amounted to \$1,114 k (\$0.007 per share) in comparison to a net loss of \$208 k (\$0.001 per share) in 2015.

For the six-month period ended September 30, 2016, the net loss amounted to \$1,540 k (\$0.009 per share), compared to \$178 k net loss (\$0.001 per share) in 2015.

10. ADJUSTED EBITDA

The adjusted EBITDA is comprised of net income (loss) but excludes items not affecting cash, foreign exchange loss (gain), financial expenses (income) and income taxes. This measure provides useful and complementary information which allows, among other things, the evaluation of profitability and cash flows provided by operations.



For the second quarter ended September 30, 2016, adjusted EBITDA amounted to \$(295k) in comparison to a positive adjusted EBITDA of \$132 k for the same period last year.

For the six months ended September 30, 2016, adjusted EBITDA amounted to \$144 k compared to \$1,283 k for the same period of last year.

Over the last quarters, D-BOX focused the business development activities in each of the entertainment and simulation and training markets and realized upward trend in revenue. To maintain this positive trend in revenue, D-BOX increased the level of its operating expenses aiming, amongst others, to support the sales and marketing of technological innovations that will help solidify D-BOX's position in existing sub-markets and will facilitate entering new ones including China market in the recent quarters. Generally speaking, the Corporation aims to maintain a positive adjusted EBITDA and intends to manage its operations accordingly.

11. LIQUIDITY, CAPITAL RESOURCES AND FINANCING SOURCES

As at September 30, 2016, total assets amounted to \$34,455 k compared to \$37,200 k as at March 31, 2016. The variation in total assets is mainly explained by the decrease in cash and cash equivalents as explained by operating activities below.

Working capital decreased by \$3,205 k to \$18,250 k as at September 30, 2016 compared with \$21,455 k as at March 31, 2016 and is mainly attributable to the decrease of \$5,442 k in cash and cash equivalents less the decrease of \$1,039 k in accounts payable and accrued liabilities. This decrease in accounts payable and accrued liabilities is mostly explained by employee compensation accruals at March 31, 2016 compared with September 30, 2016. The decrease in cash and cash equivalents is explained by the operating and investing activities mentioned below.

11.1 Operating Activities

For the six-month period ended September 30, 2016, cash flows used by operating activities totalled \$4,272 k compared to cash flows generated of \$943 k for the corresponding period of the previous fiscal year. This variance in cash used by operating activities of \$5,215 k is the result of i) cash used variation of \$972 k in net loss when excluding items not affecting cash, ii) cash needed to increase inventories (\$1,818 k) and, iii) cash needed for goods held for lease (\$1,360 k).

11.2 Investing Activities

For the six-month period ended September 30, 2016, cash flows used by investing activities amounted to \$1,219 k in comparison with \$1,080 k for the corresponding period of the previous fiscal year.

Cash flows from investing activities include costs associated to the acquisition of property and equipment which required investments of \$383 k for

this six-month period compared to \$626 k last year. It also includes investments in intangible assets, mainly patents and internally developed products which required \$836 k compared to \$454 k for the comparable six-month period last year.

11.3 Financing Activities

For the six-month period ended September 30, 2016, cash flows generated by financing activities amounted to \$31 k compared to \$4,876 k.

During the period ended September 30, 2016, the Corporation issued 105,000 Class A common shares for a total cash consideration of \$31 k on exercise of stock options. An amount of \$22 k representing the initial fair value of the stock options, was credited to share capital and deducted from the share-based payments reserve.

Last year, on August 5, 2015, the Corporation issued a loan and 4,500,000 warrants for proceeds of \$4,869 k, net of financing fees of \$131 k. Each warrant entitles its holder to purchase one Class A common share at \$0.50 per share for a 48-month period ending August 5, 2019.

An amount of gross proceeds of \$527 k, net of financing fees, was allocated to the warrants. Financing fees related to long-term debt are capitalized in reduction of long-term debt and amortized using the effective interest rate method. Financing fees related to warrants are capitalized in reduction of equity.

On September 30, 2016, the effective interest rate of long-term debt was 10.7% and the Corporation was in compliance with all debt covenants.

During the quarter and the six-month period ended September 30, 2016, the interest expense on long-term debt charged to income amounted to respectively \$119 k and \$237 k, including an amount of \$32 k and \$63 k related to the accretion of interest (\$73 k and \$19 k for the quarter and the six-month period ended September 30, 2015).

11.4 Equity

Equity amounted to \$24,645 k as at September 30, 2016, compared with \$26,103 k as at March 31, 2016. The decrease in equity comes mainly from the net loss for the period.

12. QUARTERLY DATA

Operating results for each of the past eight quarters are presented in the table below.

	2017		2016				2015	
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Revenue from the entertainment market								
<i>Commercial theatres:</i>								
System sales	2,508	3,216	4,880	3,586	2,208	2,564	4,418	2,150
Rights for use, rental and maintenance	1,384	1,640	1,427	1,628	1,193	2,276	658	991
	3,892	4,856	6,307	5,214	3,401	4,840	5,076	3,141
<i>Home entertainment system sales</i>								
	285	410	424	472	233	332	254	309
<i>Themed entertainment system sales</i>								
	1,320	1,120	645	1,466	663	728	440	441
Total revenue Entertainment market	5,497	6,386	7,376	7,152	4,297	5,900	5,770	3,891
Revenue from the Simulation and training market	834	1,276	1,236	1,069	724	1,288	910	1,103
TOTAL REVENUE	6,331	7,662	8,612	8,221	5,021	7,188	6,680	4,994
Adjusted EBITDA*	(295)	439	944	1,371	132	1,151	713	200
Net income (loss)	(1,114)	(426)	(406)	397	(208)	30	850	(315)
Basic and diluted net income (loss) per share	(0.007)	(0.002)	(0.002)	0.002	(0.001)	0.000	0.005	(0.002)
(in thousands) Weighted average number of common shares outstanding	175,021	174,977	174,929	165,509	163,791	163,784	163,784	163,784

* See the "Non-IFRS Financial Measures" section and the reconciliation table of the adjusted EBITDA to the net loss on page 5.

The fluctuation of revenue during the last eight quarters is explained, among other reasons, by the uneven growth of the entertainment and simulation and training markets. More specifically, for the entertainment market, revenue fluctuated mostly as per the performance of presented films.

13. COMMITMENTS

The Corporation rents premises and equipment under operating leases and has entered into long-term commitments to purchase services. The minimum payments for the coming years are as follows:

	Leases	Other Commitments
Next twelve months	290	33
Following four years	605	44
Five years and thereafter	64	—
	959	77

The Corporation's operating lease expenses amounted to \$115 k in the second quarter ended September 30, 2016 (\$244 k in 2015) and has pledged the universality of movable property, both present and future, in favour of the lessors.

14. FULLY DILUTED SHARE CAPITAL (NOVEMBER 10, 2016)

	Class A common shares
Class A common shares outstanding	175,033,906
Convertible instruments	
Stock options outstanding	15,321,845
Warrants	14,833,333
	205,189,084

15. RISK AND UNCERTAINTIES

We are active in an industry which presents many risks and uncertainties. These risks and uncertainties are described in the Annual Information Form (AIF) dated June 21, 2016 which is available on www.sedar.com.

16. DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Internal control over financial reporting aims to provide reasonable insurance regarding the reliability of the Corporation's financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

During the second quarter ended September 30, 2016, there were no changes in the Corporation's internal control over financial reporting that materially affected, or are likely to materially affect, the Corporation's internal control over financial reporting.

17. CONTINUOUS INFORMATION AND ADDITIONAL DISCLOSURE

This MD&A was prepared as at November 10, 2016. Additional information can be found on the SEDAR website at www.sedar.com.

D-BOX®, D-BOX Motion Code®, LIVE THE ACTION®, MOTION ARCHITECTS® and MOVE THE WORLD® are trademarks of D-BOX Technologies Inc. Other names are for informational purposes only and may be trademarks of their respective owners.

Unaudited Interim Condensed Consolidated
Financial Statements

D-BOX Technologies Inc.

September 30, 2016

Notice

The Corporation's independent auditors have not reviewed these interim condensed consolidated financial statements in accordance with standards established by CPA Canada for a review of interim condensed consolidated financial statements by an entity's auditor.

D-BOX Technologies Inc.
UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS

As at
[in thousands of Canadian dollars]

	Notes	September 30, 2016 \$	March 31, 2016 \$
ASSETS			
Current assets			
Cash and cash equivalents		11,012	16,454
Accounts receivable		4,274	6,159
Derivative financial instruments		3	25
Inventories	3	7,463	5,016
Prepaid expenses and deposits		795	478
		23,547	28,132
Non-current assets			
Property and equipment		8,246	6,940
Intangible assets		2,646	2,110
Other assets		16	18
		34,455	37,200
LIABILITIES AND EQUITY			
Current liabilities			
Accounts payable and accrued liabilities		5,075	6,114
Warranty provision		39	14
Deferred revenues		183	549
		5,297	6,677
Non-current liabilities			
Share-based compensation liability	4	30	—
Long-term debt	5	4,483	4,420
		4,513	4,420
Equity			
Share capital	6.1	62,307	62,254
Share-based payments reserve		5,274	5,234
Warrants reserve		959	959
Foreign currency translation reserve		(417)	(406)
Deficit		(43,478)	(41,938)
		24,645	26,103
		34,455	37,200

See accompanying notes.

D-BOX Technologies Inc.
UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET LOSS
AND OTHER COMPREHENSIVE LOSS

Quarters and six-month periods ended September 30
[in thousands of Canadian dollars, except share and per-share amounts]

	Notes	Second Quarter		Six Months	
		2016 \$	2015 \$	2016 \$	2015 \$
Revenues					
Motion systems for:					
Entertainment market:					
Commercial theatres:					
System sales		2,508	2,208	5,724	4,772
Rights for use, rental and maintenance		1,384	1,193	3,024	3,469
		3,892	3,401	8,748	8,241
Home entertainment system sales		285	233	695	565
Themed entertainment system sales		1,320	663	2,440	1,390
		5,497	4,297	11,883	10,196
Simulation and Training market		834	724	2,110	2,013
		6,331	5,021	13,993	12,209
Cost of goods sold excluding amortization	7.1	3,067	2,204	6,215	4,922
Amortization related to cost of goods sold		453	435	966	1,060
Cost of goods sold		3,520	2,639	7,181	5,982
Gross profit		2,811	2,382	6,812	6,227
Other expenses					
Selling and marketing	7.2	1,929	1,428	4,171	3,095
Administration	7.3	1,360	1,035	2,685	2,026
Research and development	7.4	520	517	1,288	1,492
Foreign exchange loss (gain)		4	(493)	(10)	(334)
		3,813	2,487	8,134	6,279
Loss before financial expenses (income) and income taxes		(1,002)	(105)	(1,322)	(52)
Financial expenses (income)					
Financial expenses		149	116	299	137
Interest income		(37)	(13)	(81)	(22)
		112	103	218	115
Loss before income taxes		(1,114)	(208)	(1,540)	(167)
Income taxes		—	—	—	11
Net loss		(1,114)	(208)	(1,540)	(178)
<i>Items that will be reclassified to net loss in subsequent periods:</i>					
Foreign currency translation loss		(13)	(124)	(11)	(103)
Comprehensive loss		(1,127)	(332)	(1,551)	(281)
Basic and diluted net loss per share		(0.007)	(0.001)	(0.009)	(0.001)
Weighted average number of common shares outstanding		175,021,515	163,791,129	174,999,234	163,788,184

See accompanying notes.

D-BOX Technologies Inc.**UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Six-month periods ended September 30, 2016 and 2015

[in thousands of Canadian dollars]

	Notes	Share capital \$	Share- based payments reserve \$	Warrants reserve \$	Foreign currency translation reserve \$	Deficit \$	Total \$
Balance as at March 31, 2016		62,254	5,234	959	(406)	(41,938)	26,103
Net loss		—	—	—	—	(1,540)	(1,540)
Foreign currency translation loss		—	—	—	(11)	—	(11)
Comprehensive loss		—	—	—	(11)	(1,540)	(1,551)
Issue of share capital	6.1	53	(22)	—	—	—	31
Share-based payments	6.2	—	62	—	—	—	62
Balance as at September 30, 2016		62,307	5,274	959	(417)	(43,478)	24,645
Balance as at March 31, 2015		57,715	5,014	—	(385)	(41,751)	20,593
Net loss		—	—	—	—	(178)	(178)
Foreign currency translation loss		—	—	—	(103)	—	(103)
Comprehensive loss		—	—	—	(103)	(178)	(281)
Issue of share capital	6.1	11	(4)	—	—	—	7
Share-based payments	6.2	—	119	—	—	—	119
Issue of warrants		—	—	527	—	—	527
Balance as at September 30, 2015		57,726	5,129	527	(488)	(41,929)	20,965

See accompanying notes.

D-BOX Technologies Inc.
UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

Six-month periods ended September 30
[in thousands of Canadian dollars]

	Notes	2016 \$	2015 \$
OPERATING ACTIVITIES			
Net loss		(1,540)	(178)
Items not affecting cash			
Amortization of property and equipment		1,112	1,067
Amortization of intangible assets		300	267
Amortization of other assets		2	82
Write-off of property and equipment		—	134
Share-based payments	6.2	62	119
Unrealized foreign exchange gain		(148)	(657)
Share-based compensation liability		30	—
Accretion of interest expense		63	19
Cash flows from operations before changes in working capital items		(119)	853
Changes in working capital items:			
Accounts receivable		2,065	2,354
Inventories		(2,447)	(629)
Prepaid expenses and deposits		(317)	(377)
Goods held for lease		(2,004)	(644)
Accounts payable and accrued liabilities		(1,131)	(675)
Derivative financial instruments		22	28
Warranty provision		25	—
Deferred revenues		(366)	33
		(4,153)	90
Cash flows relating to operating activities		(4,272)	943
INVESTING ACTIVITIES			
Additions to property and equipment		(383)	(626)
Additions to intangible assets		(836)	(454)
Cash flows relating to investing activities		(1,219)	(1,080)
FINANCING ACTIVITIES			
Proceeds from long-term debt, net of financing fees		—	4,869
Shares issued on exercise of option	6.1	31	7
Cash flows relating to financing activities		31	4,876
Effect of exchange rate fluctuations on cash and cash equivalents		18	86
Net change in cash and cash equivalents		(5,442)	4,825
Cash and cash equivalents, beginning of period		16,454	6,710
Cash and cash equivalents, end of period		11,012	11,535
Cash and cash equivalents consist of:			
Cash		3,322	3,663
Cash equivalents		7,690	7,872
Interest included in operating activities:			
Interest paid		176	54

See accompanying notes.

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

1. DESCRIPTION OF BUSINESS

D-BOX Technologies Inc. [“D-BOX” or the “Corporation”], incorporated under the *Canada Business Corporations Act*, is domiciled at 2172 de la Province Street, Longueuil, Québec, Canada.

D-BOX designs, manufactures and commercializes cutting-edge motion systems intended for the entertainment and the simulation and training markets. This unique and patented technology uses motion effects specifically programmed for each visual content which are sent to a motion system integrated into either a platform, a seat or any other product. The resulting motion is perfectly synchronized with the on-screen action, thus creating an unparalleled realistic immersive experience.

Based on the nature of the Corporation’s clients, two significant markets have been identified: the entertainment and the simulation and training markets. The entertainment market comprises motion systems installed in commercial theatres and home entertainment consumer products, particularly video games and home theatres, and themed entertainment. The simulation and training market consists of products for industrial simulators, industrial training and other applications.

The unaudited interim condensed consolidated financial statements were approved by the Corporation’s Board of Directors on November 10, 2016.

2. BASIS OF PRESENTATION

The interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standards 34 [“IAS 34”], *Interim Financial Reporting*, and accordingly, they are interim condensed consolidated financial statements because they do not include all disclosures required under International Financial Reporting Standards [“IFRS”] for annual consolidated financial statements. Thus, these interim condensed consolidated financial statements should be read in conjunction with the March 31, 2016 annual consolidated financial statements which include the same accounting policies used in the preparation of these financial statements.

Certain prior period comparative figures have been reclassified to conform to current period presentation.

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

3. INVENTORIES

	September 30, 2016	March 31, 2016
	\$	\$
Parts and components	4,954	3,645
Finished goods	2,509	1,371
	7,463	5,016

4. SHARE-BASED COMPENSATION LIABILITY

In June 2016, a restricted share unit plan [“RSU”] and a deferred share unit plan [“DSU”] were adopted by the Board of Directors. The liability resulting from these share unit plans will be measured at fair value at the grant date and measured again at the end of each reporting period and at settlement date. Any change in fair value will be recognized in the consolidated statements of net loss and other comprehensive loss. As at September 30, 2016, the total liability resulting from the 550,000 RSU share units and the 560,000 DSU share units granted during the period amounted to \$328, whereas \$298 was accounted for in accounts payable and accrued liabilities and \$30 was accounted for in liabilities as share-based compensation liability.

The 550,000 RSU share units will vest in three years and will be redeemed for cash or shares at vesting date. A number of 420,000 DSU share units vested during the quarter and a number of 120,000 DSU share units will vest during the next twelve months. These share units will be redeemed for cash or shares upon cessation of participant service for all vested units.

5. LONG-TERM DEBT

	September 30, 2016	March 31, 2016
	\$	\$
Balance	4,483	4,420

On September 30, 2016, the effective interest rate of long-term debt was 10.7% and the Corporation was in compliance with all debt covenants.

During the quarter and the six-month period ended September 30, 2016, the interest expense on long-term debt charged to income amounted to respectively \$119 and \$237, including an amount of \$32 and \$63 related to the accretion of interest [\$73 and \$19 for the quarter and six-month period ended September 30, 2015].

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

6. EQUITY

6.1 *Share Capital*

Class A common shares of the Corporation for the six-month periods ended September 30, 2016 and 2015 are summarized in the following table:

	2016		2015	
	#	\$	#	\$
Balance as at March 31	174,928,906	62,254	163,784,462	57,715
Shares issued on exercise of options	105,000	53	33,333	11
Balance as at September 30	175,033,906	62,307	163,817,795	57,726

During the period, the Corporation issued 105,000 Class A common shares [33,333 in 2015] for a total cash consideration of \$31 [\$7 in 2015] on exercise of stock options. An amount of \$22 [\$4 in 2015], representing the initial fair value of the stock options, was credited to share capital and deducted from the share-based payments reserve.

6.2 *Stock Option Plan*

Changes in the Corporation's stock options for the six-month periods ended September 30, 2016 and 2015 are summarized in the following table:

	2016		2015	
	Number	Weighted average exercise price \$	Number	Weighted average exercise price \$
Balance as at March 31	15,126,845	0.37	14,879,345	0.37
Options granted	300,000	0.62	390,000	0.34
Options exercised	(105,000)	0.30	(33,333)	0.21
Options cancelled	(200,000)	0.61	(66,667)	0.21
Balance as at September 30	15,121,845	0.37	15,169,345	0.37
Options exercisable at end of period	13,637,667	0.38	11,667,657	0.41

The fair value for options granted during the six-month period ended September 30, 2016 and 2015 was estimated at the grant date using the Black-Scholes option pricing model based on the following

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

assumptions: 0.83% weighted average risk-free interest rate [1.02% in 2015]; no dividend issued in 2016 and 2015; 74% weighted average volatility factor of the expected market price for the Corporation's shares [80% in 2015]; 3.6% weighted average cancellation rate [3.6% in 2015]; \$0.63 weighted average share price [\$0.33 in 2015] and an expected weighted average option life of 6.4 years [6.1 years in 2015]. The expected life of stock options is based on historical data and is not necessarily indicative of exercise patterns that might occur. The expected volatility reflects the assumption that historical volatility over a term similar to the option term is indicative of future trends, which might not be the case.

The weighted average of the estimated fair values at the grant date of the options awarded during the period is \$0.42 per option [\$0.23 per option in 2015], amortized through income over the vesting periods of the options.

For the quarter and the six-month period ended September 30, 2016, the share-based compensation expense charged to income amounted to \$21 and \$62 [\$62 and \$119 for the quarter and the six-month period ended September 30, 2015] with a corresponding amount recognized under share-based payment reserve.

7. SUPPLEMENTARY INFORMATION ON THE UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET LOSS AND OTHER COMPREHENSIVE LOSS

7.1 *Cost of Goods Sold Excluding Amortization*

The key components of costs of goods sold excluding amortization of property and equipment are detailed as follows for the quarters and six-month periods ended September 30:

	Second Quarter		Six Months	
	2016	2015	2016	2015
	\$	\$	\$	\$
Cost of parts and components	2,578	1,849	5,346	4,189
Employee costs	180	202	336	381
Outsourcing fees	108	42	183	106
Freight charges and import duties	64	39	124	107
Production supplies	41	26	65	56
Impairment of parts and components	17	15	48	19
Share-based payments	—	1	—	3
Other	79	30	113	61
	3,067	2,204	6,215	4,922

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

7.2 Selling and Marketing

The key components of selling and marketing expenses are detailed as follows for the quarters and six-month periods ended September 30:

	Second Quarter		Six Months	
	2016	2015	2016	2015
	\$	\$	\$	\$
Employee costs	898	881	2,233	1,908
Professional fees	251	201	513	383
Advertising and promotional material	184	71	281	111
Travel and entertainment expenses	158	42	290	102
Trade show expenses	120	37	305	182
Freight charges and import duties	75	12	52	30
Amortization of property and equipment	49	45	93	91
Office rental	31	40	62	74
Write-off of property and equipment	—	11	—	29
Share-based payments	—	12	14	21
Other	163	76	328	164
	1,929	1,428	4,171	3,095

7.3 Administration

The key components of administration expenses are detailed as follows for the quarters and six-month periods ended September 30:

	Second Quarter		Six Months	
	2016	2015	2016	2015
	\$	\$	\$	\$
Employee costs	513	525	1,273	1,087
Directors' compensation	350	53	398	85
Professional fees	144	103	345	169
Amortization of property and equipment and intangible assets	137	96	265	169
Insurance	56	39	109	79
Non-recoverable taxes	53	65	67	90
Costs related to publicly traded company	52	70	106	123
Share-based payments	21	47	48	90
Other	34	37	74	134
	1,360	1,035	2,685	2,026

D-BOX Technologies Inc.
NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
September 30, 2016

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

7.4 Research and Development

The key components of research and development expenses are detailed as follows for the quarters and six-month periods ended September 30:

	Second Quarter		Six Months	
	2016	2015	2016	2015
	\$	\$	\$	\$
Employee costs	321	349	782	794
Professional fees	55	14	99	59
Amortization of property and equipment and intangible assets	44	48	90	96
Materials and certification	26	29	181	57
Investment tax credits reversal (tax credits)	(1)	39	(12)	389
Share-based payments	—	2	—	5
Other	75	36	148	92
	520	517	1,288	1,492